





Microsoft 365 SMB Technical Fundamentals

Detailed agenda Day 1 (6.75 hours)

Time	Topic	Description
30 mins	Module 1: SMB Fundamentals	Understand the partner opportunity in SMB, across Teams and Security
30 mins	Module 2: Moving Customers to the Cloud	Deep dive into Office 2010 and Windows 7 End of Support
60 mins	Module 2: Lab Activity and Break	Fundamental lab on demo tenants & initial setup
45 mins	Module 3: Security Fundamentals	Overview of key Security concepts and fundamental security in O365
45 mins	Module 3: Security Fundamentals Lab Activity	Fundamental lap on SMB security
45 mins	Module 4 : Teams Fundamentals	Overview of Microsoft Teams, including architecture
30 mins	Module 4: Teams Demo	Overview of Teams Admin Centre and core components of Teams
45 mins	Module 5: Device Management 1	Overview of Microsoft Device Management with Microsoft Intune
45 mins	Module 5: Lab Activity	Fundamental lab focusing on Device Polices, Remote Wipe
30 mins	Wrap up and Q&A	Review of day 1 materials with Q&A



Module 4: Teams Fundamentals

After this module you should know and understand:

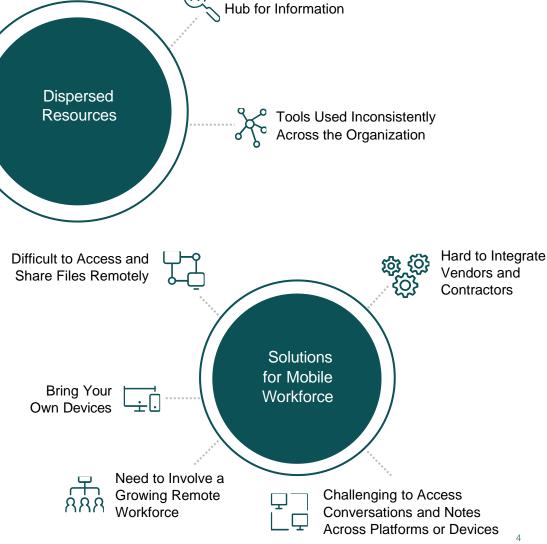
- What makes up Microsoft Teams
- How to explain the various components
- How to demo Microsoft Teams to customers





What does Teamwork look like for SMB today?





Lack of Centralized

Increased

On-boarding Time

Increased

IT Support

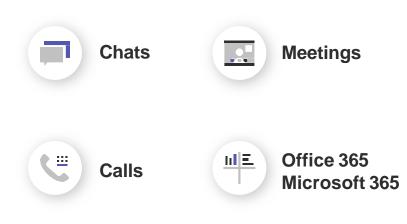
Workload





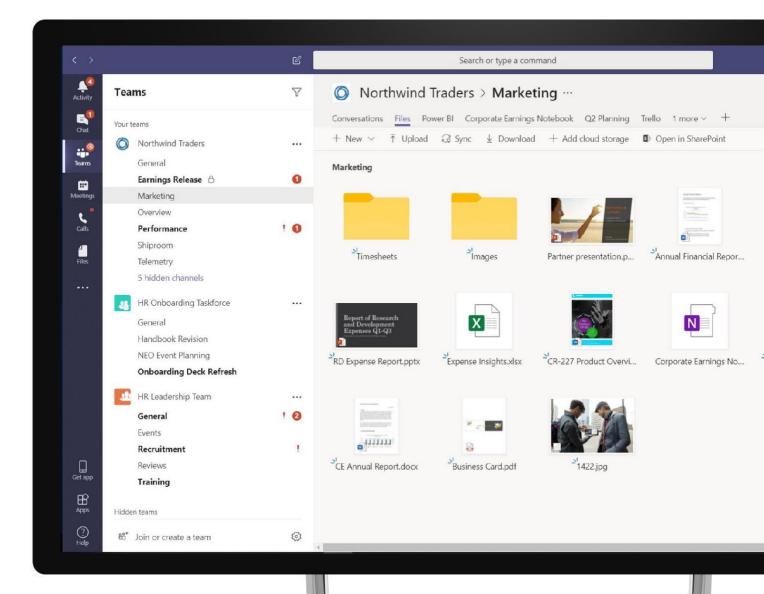
Microsoft Teams

is the hub for teamwork in Microsoft 365





Enterprise-grade security and compliance







Microsoft Teams

is the hub for teamwork in Microsoft 365



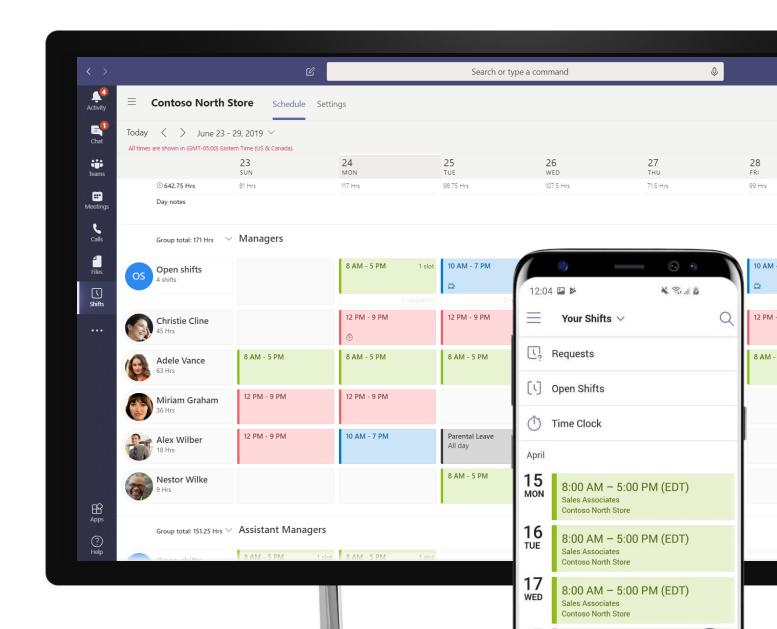
Transform Workplace Collaboration

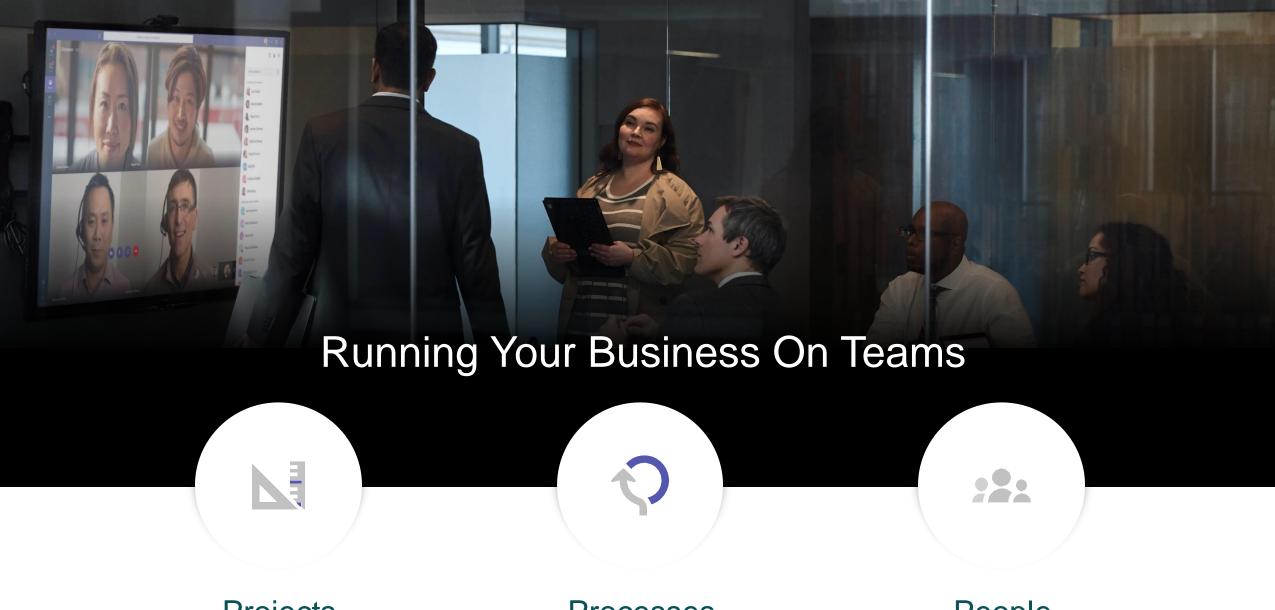


Streamline Business Processes



Connect across your Entire Organization





Projects

Processes

People



Pull together

the project team

Schedule

check in meetings

Projects

Share

pertinent information

Collaborate

on documents

Assign

tasks & deadlines

Access

always up to date notes





PROJECTS EXAMPLE:

Launch Event

Pull your team together

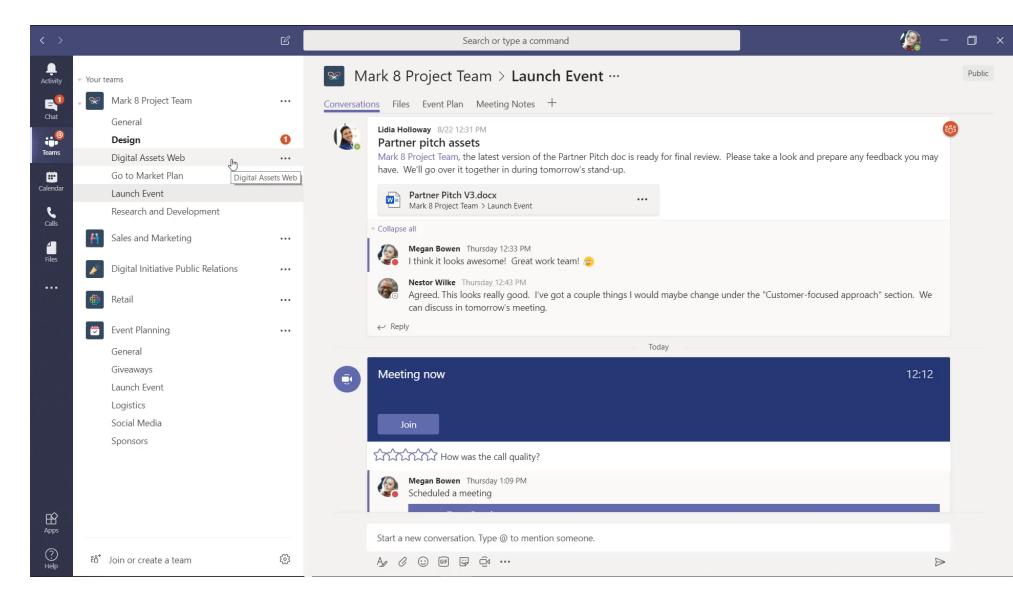
Share pertinent information

Assign tasks & deadlines

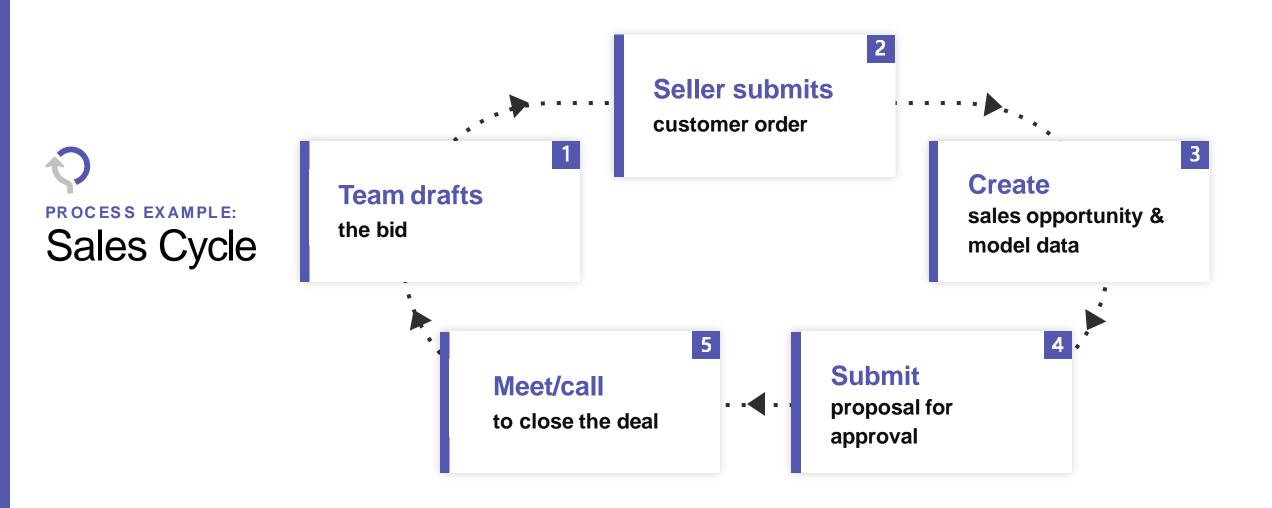
Schedule check in meetings

Collaborate on documents

Access always up to date notes











Team drafts the bid

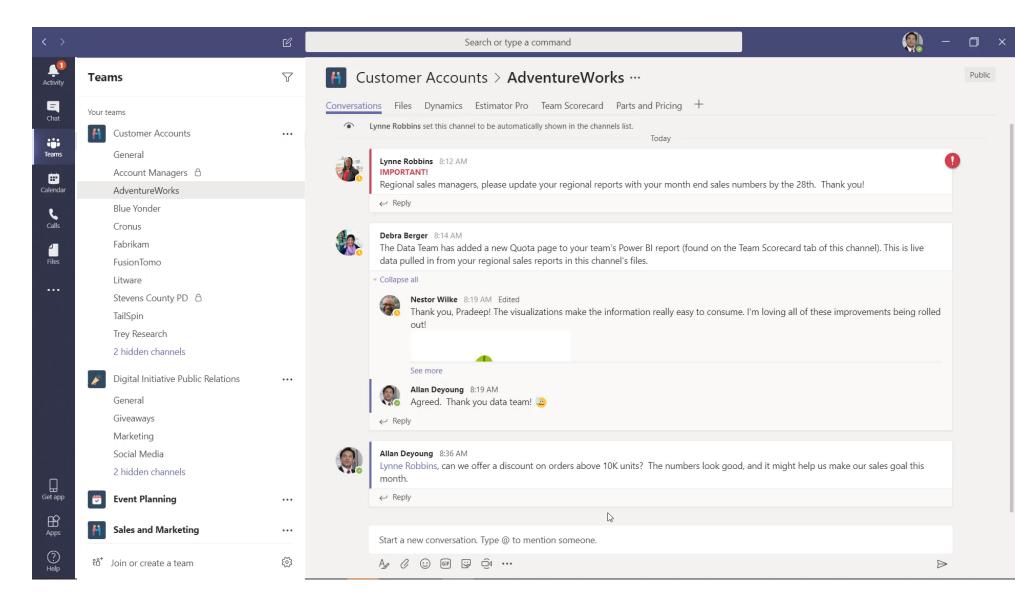
Sellers submit customer order

Create sales opportunity

model data

Submit proposal for approval

Meet/Call to close the deal









Drive Cultural Transformation

Inclusive conversations

Team engagement

Townhalls

Meet with remote teams







PEOPLE EXAMPLE:

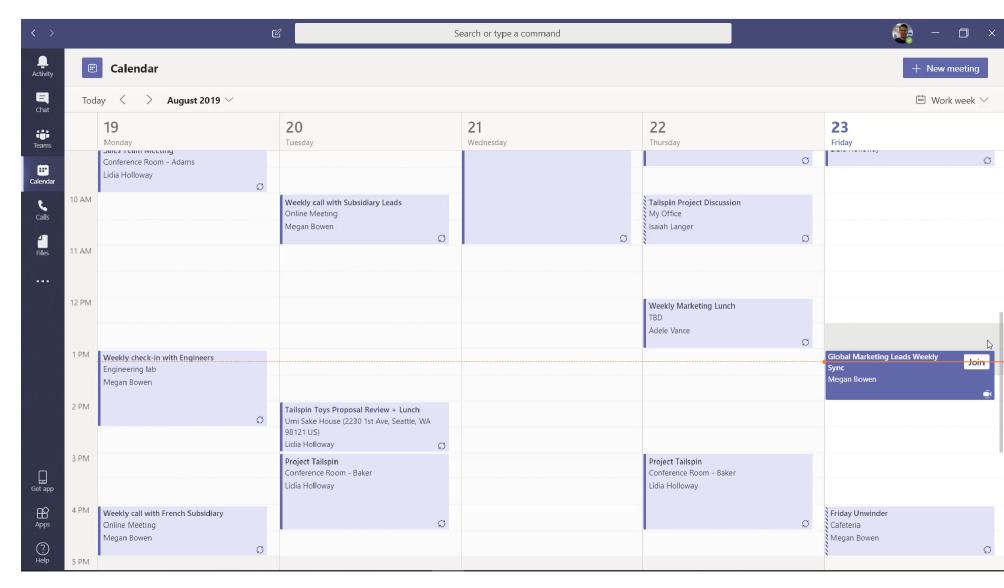
Drive Cultural Transformation

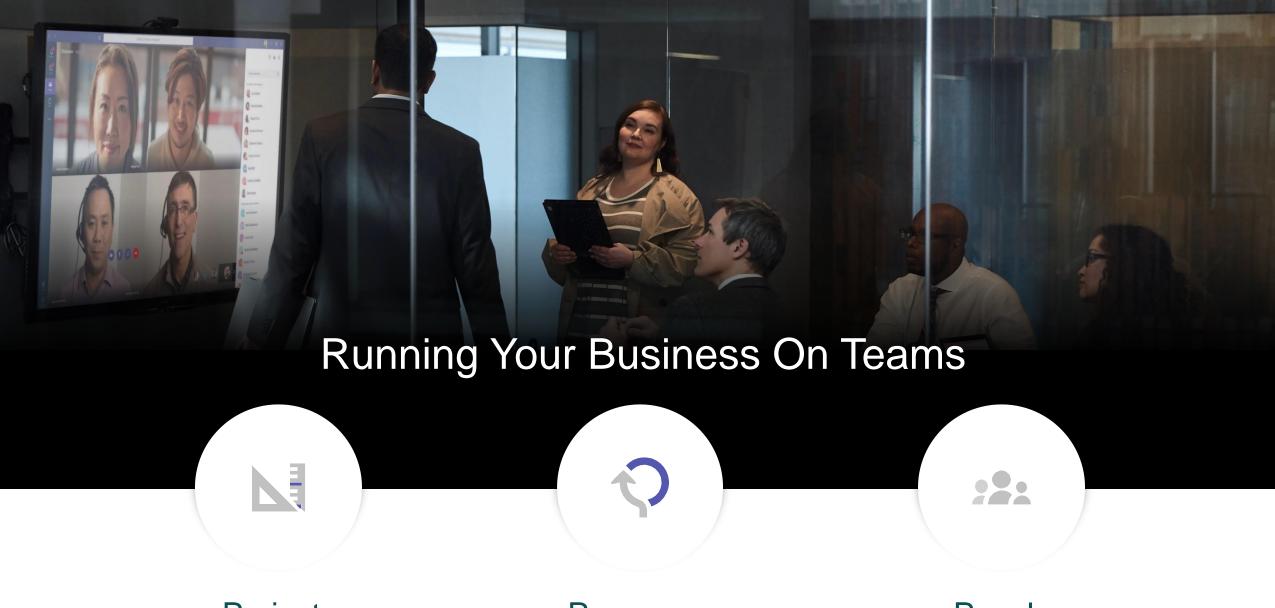
Inclusive conversations

Team engagement

Townhalls

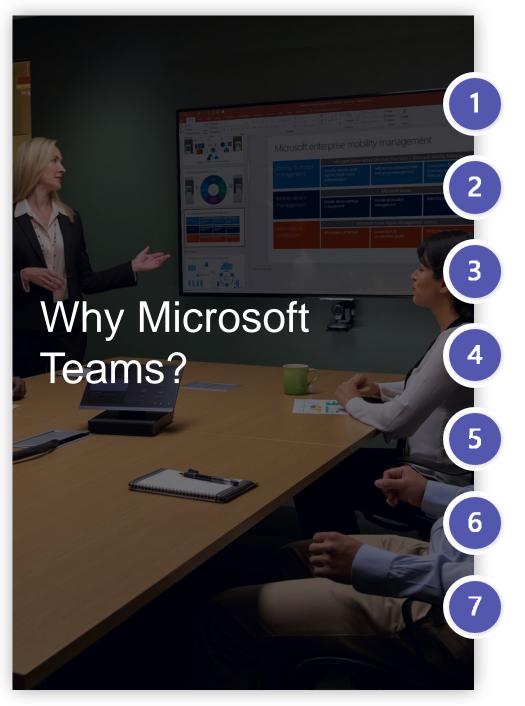
Meet with global teams





Projects Processes People





Teams is for every worker, from CEO to Firstline

Al-powered experiences delivered by the **Microsoft Graph**

Intelligent meeting solution with video, content share and notes

Range of **certified devices** for every size, space and working style

Deep integration with business processes and line of business apps

42 compliance regulations supported for customers

Available in **53 languages**, **181 markets** with data stored in region





Teams for different departments and industries

Get guidance on these and other scenarios in the Productivity Library

MARKETING

Deliver marketing campaigns and go-to-market activities across a diverse group of internal and external stakeholders.



Build and deliver proposals with input from different stakeholders.

Manage sales planning, training and sales readiness in the same place.

HUMAN RESOURCES

Manage recruitment, training and reviews across departments.



PROJECT MANAGEMENT

Manage project stakeholders, tools, budgets, project reviews and feedback.



Drive IT transformation and change management.

Plan, execute and manage all phases of IT deployment, adoption and rollout.

ENGINEERING

Move quickly between ideation, development and deployment.

Integrate with developer tools.





FIRSTLINE WORKERS

Empower your firstline workforce with tools that will support schedule management and provide oversight to what's most relevant to their day.



Provide the best care possible enabled by a secure platform with secure messaging, streamlined care coordination and health team huddle capabilities.



Empower your students to create the world of tomorrow with a simple and safe experience that promotes teamwork and unlocks creativity.





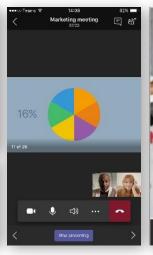


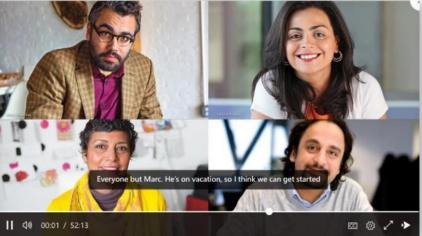




Al in Teams – Available Today



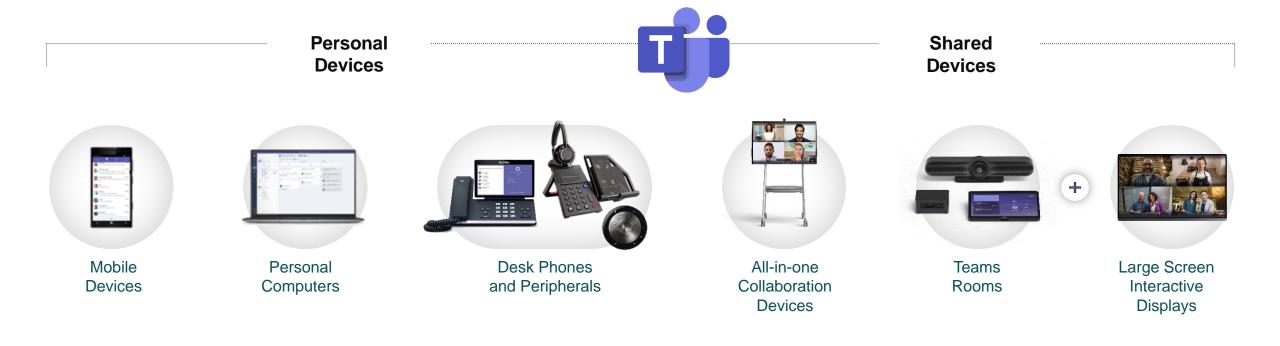






Inline Message Translation Mobile Companion Mode Meeting Recording Transcription Background Blur & Live Captions

Microsoft Teams Devices



A range of certified devices in every size, for every space and working style

Consistent Teams experience with more seamless transitions across devices

Integration of software and hardware to enhance the meeting experience

Companion experiences with mobile devices for meetings

Built-in skills and intelligence to support the meeting and calling lifecycle



Meetings Made Simple

Consistent experiences everywhere

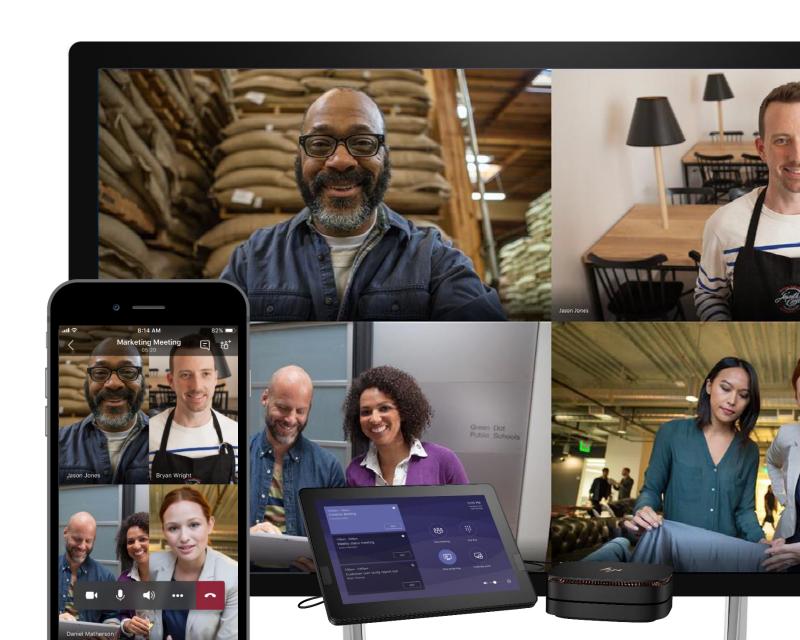
On the go, at your desk, or in a conference room, bring together both internal and external audiences of all sizes via scheduled and ad-hoc meetings and calling

Intelligent and inclusive

Share content across devices and keep people in the loop throughout the meeting lifecycle, including those who may have missed the meeting

Easy and secure to join and use

Stay confident knowing that Office 365 is powering your meetings with enterprisegrade AV experiences, security, and compliance





Consistent Experiences Everywhere

Easily **schedule**, start and **join meetings or make calls** from PC, Mac, mobile, web, or conference rooms

Our best-in-class **applications** provide a familiar Teams experience **across all devices**

Seamlessly join plug-in free Teams meetings and make calls via Chrome and Edge browsers

Schedule, produce and present Live Event meetings and broadcast to 10,000 attendees

Microsoft Teams Room systems provide 1-touch meeting join capabilities to conference rooms



Intelligent and Inclusive

Share desktop and **applications** with ease, including content from mobile devices

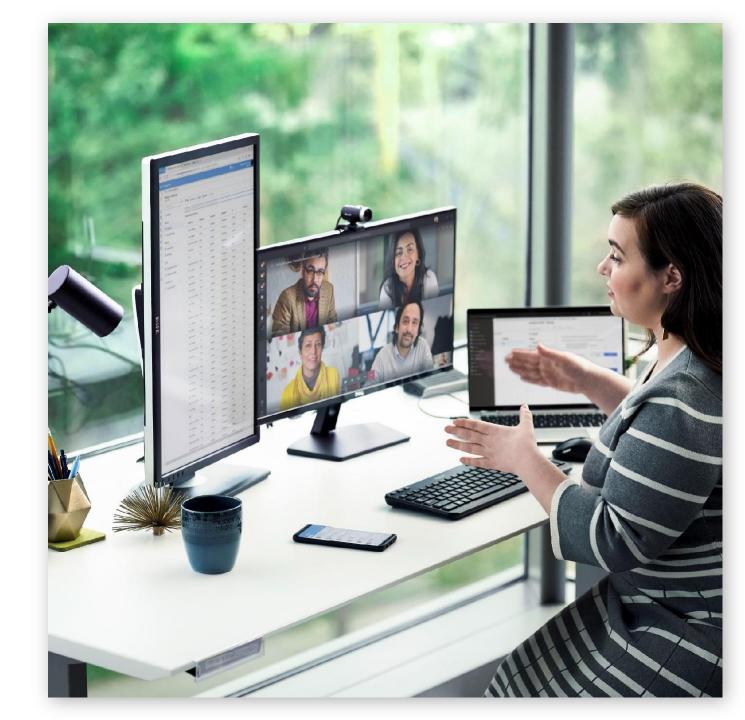
Meetings lifecycle keeps everyone in the know before, during, and after a meeting

Get more out of your meetings with automatic live captions and searchable transcripts

Cloud recording and playback with Stream means you won't miss the meeting, even if you missed the meeting

Bring everybody together with the integrated Microsoft Whiteboard and contribute in real-time with digital ink

Use background blur and custom backgrounds to remove distractions and personalize your video, calling and meeting experiences



Easy and Secure to Join and Use

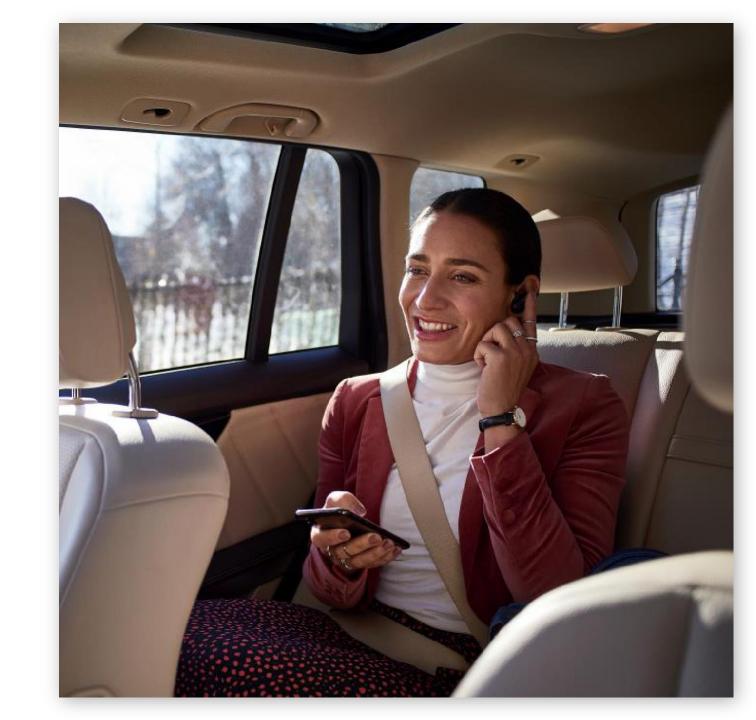
Office 365 compliance, security, and manageability means you can call and meet with confidence

Great audio, video & sharing quality over Wi-Fi & cellular networks

Adaptive A/V experiences over variable bandwidth networks provides optimized calling & meetings

Speak-while-muted and **echo suppression** alerts help you keep your meetings on track

No internet? No problem. Dial into meetings with Audio Conferencing, available in 90+ countries





Teams as a Platform



Ready made solutions

Hundreds of Microsoft and partner applications available in the Teams store today













The low-code Power Platform enables your team to streamline processes and unlock critical insights







Reference Solutions

Open sourced accelerators combining Teams and web apps to complete a business scenario



Custom Built Apps

Build the business apps you need and extend or customize the apps you already use



















Integrated Workflows and Business Apps

Create integrated solutions that automate routine tasks and streamline processes

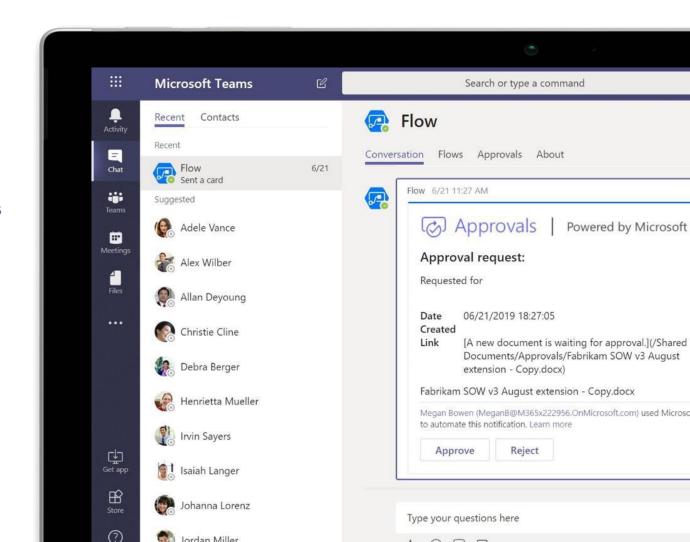
Integrate & automate apps and workflows within Microsoft Teams

Connect to 300+ services and automate alerts and workflows with Microsoft Flow

Develop no-code & low-code apps and forms with PowerApps

Uncover and visualize insights with Power BI

Collect, manage, and distribute content and data using **SharePoint, Microsoft Forms,** and **Excel**







Automate Routine Tasks with Microsoft Flow

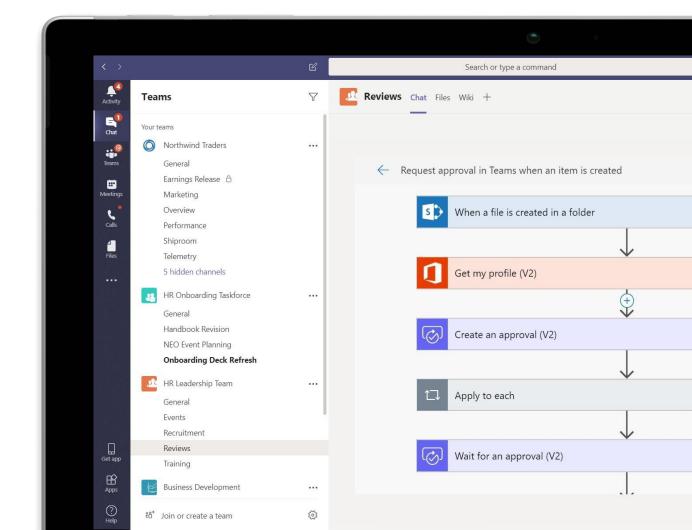
Automate existing business processes

with no-code & low-code solutions

Connect and automate 300+ cloud and on-premises data services

Use **prebuilt templates** for business processes like approvals, alerts, data collection and reminders

Use **advanced scenarios** with branching conditions, multiple steps, Visio process modeling, and more







Build Custom Apps with PowerApps

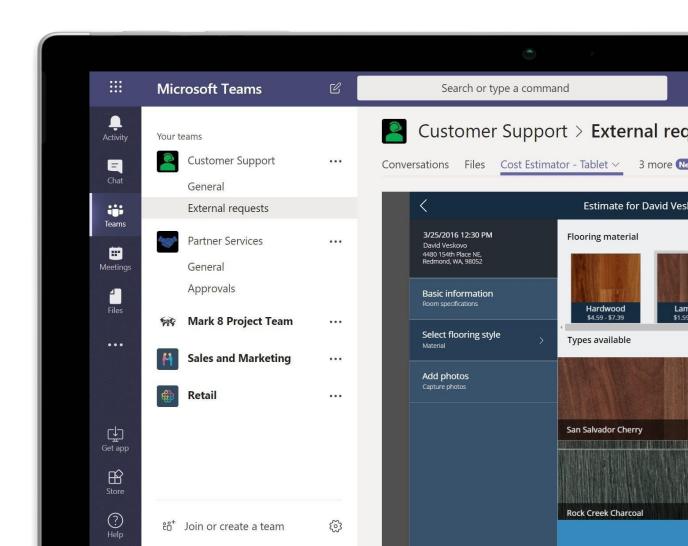
Build no-code & low-code apps for PC and mobile within Microsoft Teams

Access PowerApps within a Teams channel

Add productivity apps from the app store, including ISV, LoB, and citizen developer apps

Easily build and deploy custom forms to Teams

Connect to business data in lists, CDS, or any of 300+ connected services







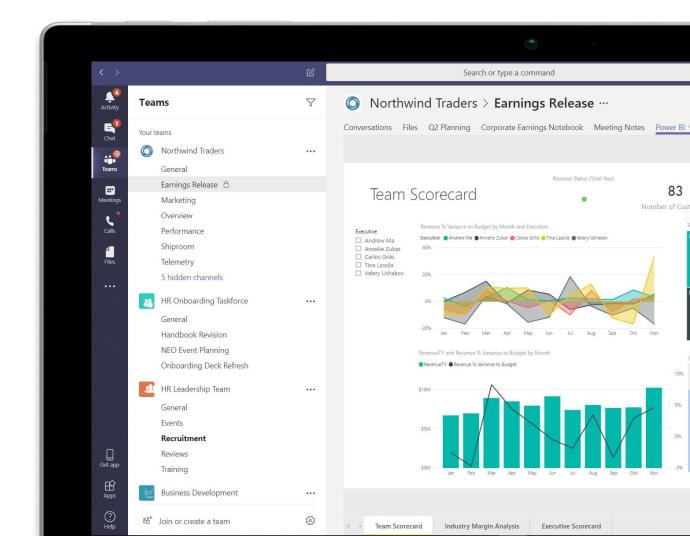
Uncover Insights with Power BI

Make sense of data with beautiful and insightful visualizations

Add Power BI reports as a tab in teams' channel or to custom dashboards

Share data insights during meetings, in Teams

Easily **create reports** from Excel or CSV files in SharePoint libraries







Demo:

Here's How I Work Every Day

Where to Start: A Day in the life of a Teams Admin

Let's go over some typical things:

- Train Users
- ✓ Configure global policies
- Assigning new owners to teams due to vacations, org changes, etc.
- Configuring cloud storage providers
- Controlling what external users can/cannot do in meetings
- Configuring translation and recording options
- Configuring meeting policies
- Configuring which apps show up by default and in what order
- ✓ Streamline team membership with dynamic groups
- Creating teams using built-in or modified templates

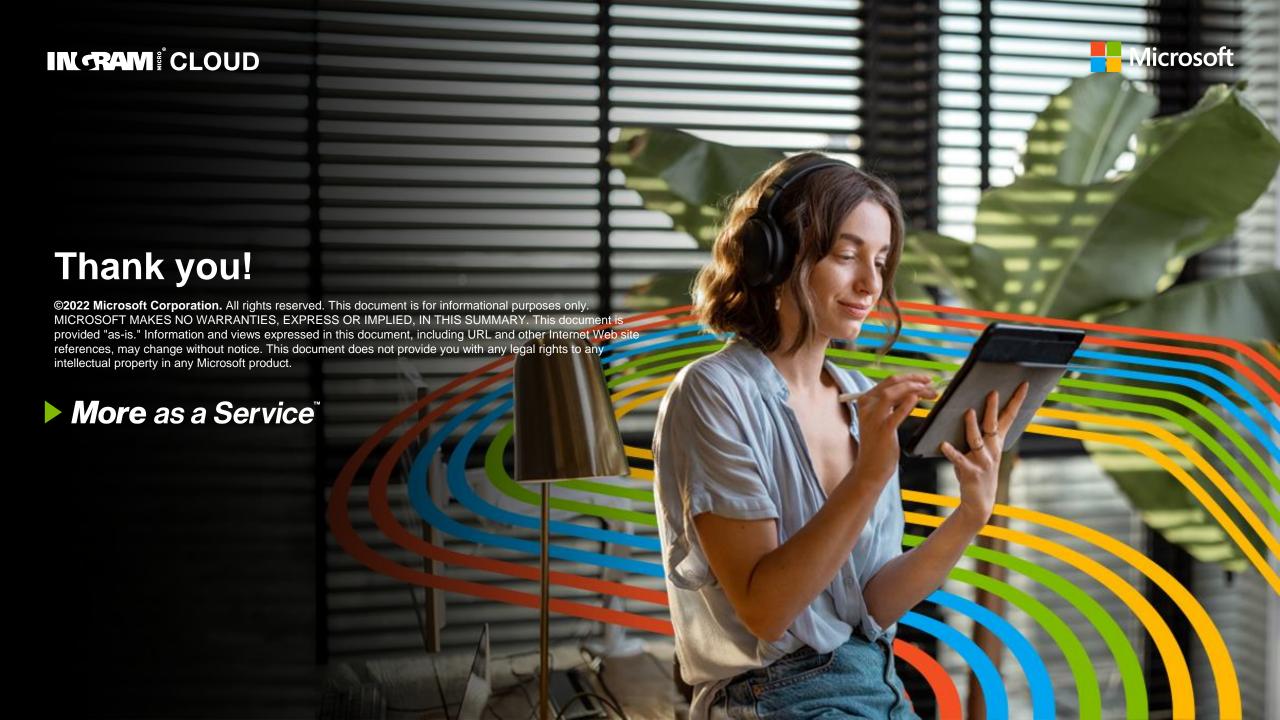






Demo:







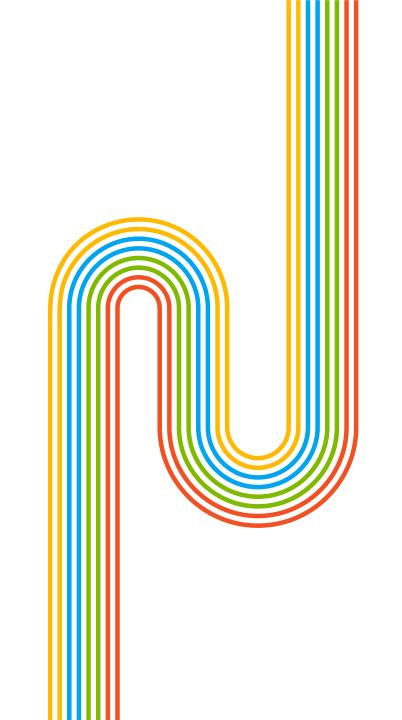






After this module you should know and understand:

- What makes up the architecture of Microsoft Teams
- How to explain the various service components







Architecture







Principles



Designed for the cloud



Agility at scale

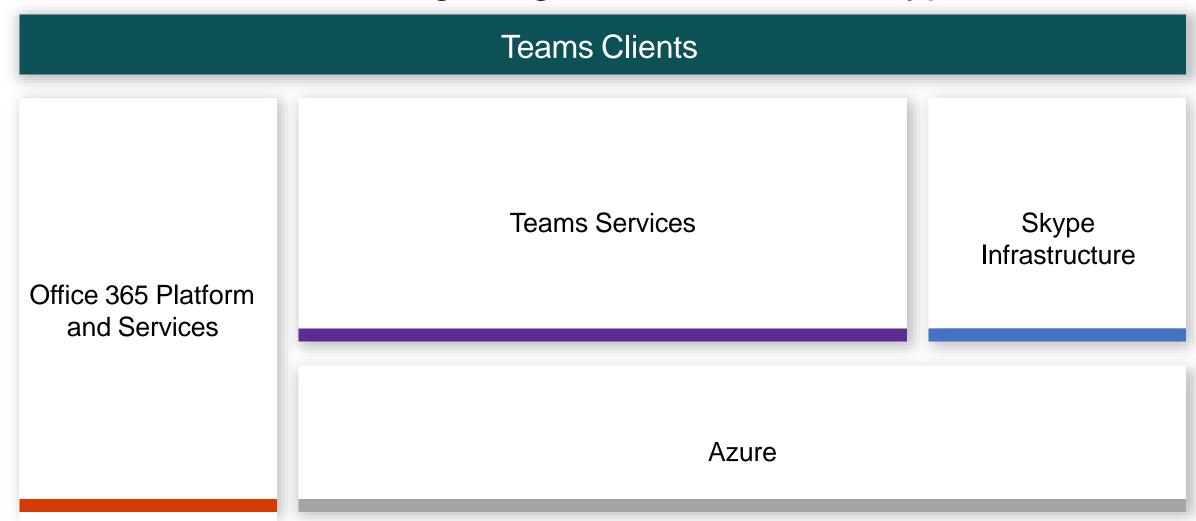


Amplify the value of Office 365





Teams Brings Together O365 and Skype

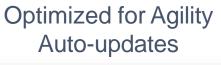


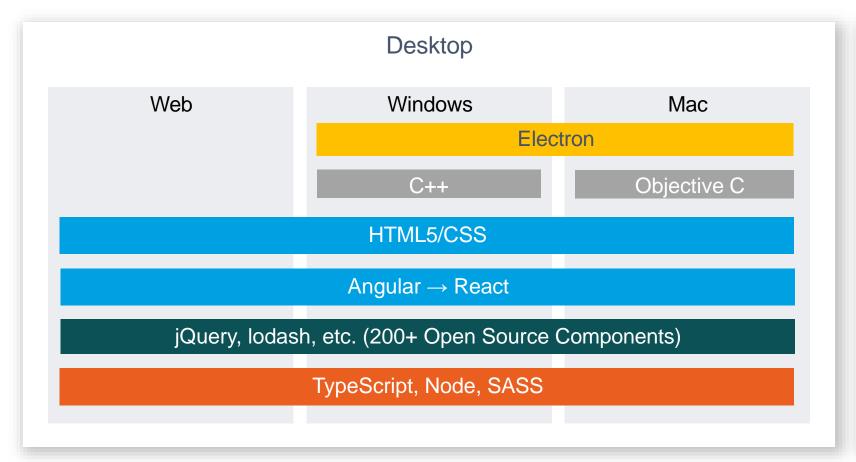


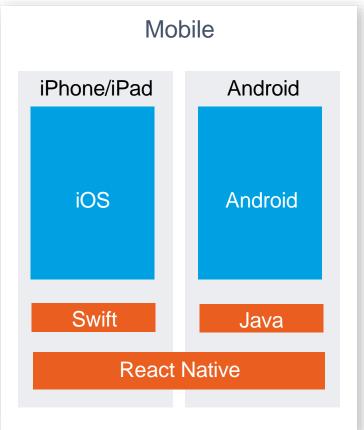


Teams Client Architecture







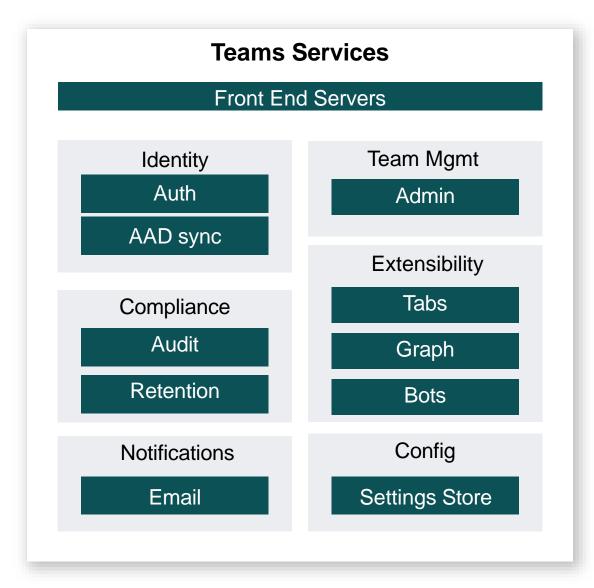


Browsers: Edge, IE11, latest Chrome, latest Firefox, Safari (soon!)

Desktop: Windows 10, 8.1, 7(SP1), Mac OS X 10.10+







Teams Services

- Often referred to as the "Middle Tier" although it is actually a collection of microservices
- More efficient / Less complex
- Scale flexibility
- Lower risk / deployment agility Optimize for evolutionary change





Skype Infrastructure Messaging Calling/Meeting Calling service Call recording Chat Media Transport relays Voicemail Search Media processor Trouter **URL** preview Media controller Meeting scheduler **Notification Hub** Registrar Personal Expression People Config Identity Presence Experimentation Skype Identity Permission service

Teams and Skype

- Leverage the next generation compliant skype services for messaging and VOIP calling
- PSTN calling and conferencing leverages the Skype for Business Online stack
- Presence to leverage the new unified presence services





Office 365

Platform

Exchange

Modern Groups

SharePoint

Stream

OneDrive for Business

Information Protection

Applications

OneNote

PowerApps

Planner

PowerPoint, Word, Excel

A part of our vision is to be an App hub for Office 365 and bring

together the best capabilities

Teams and Office 365

Teams strives to realize the full

benefits of O365 both as a

platform and for end user

capabilities

 Teams does not aim to re-invent the wheel, instead leverages the features of other O365 workloads

Data and analytics

Microsoft Power Bl





Conversation Storage

Where are conversations stored?

Chat service

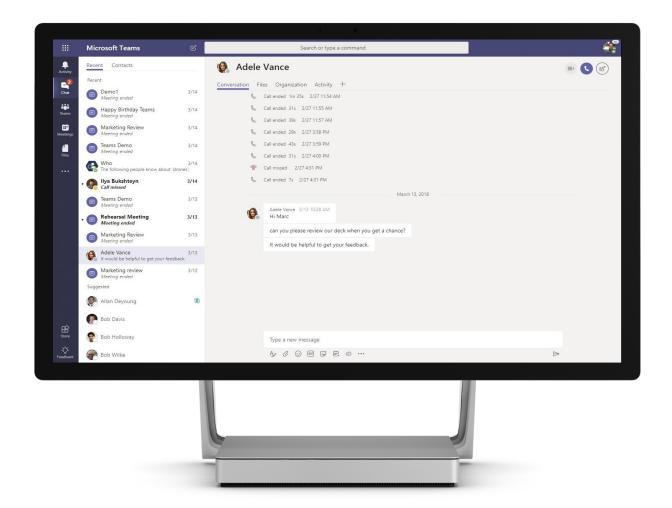
- In memory processing for speed
- Leverages Azure storage (moving to Cosmos DB)

Exchange

 Chat and channel messages are also stored in Exchange for information protection

Conversation images & media

Inline Images/Stickers are stored in a media store,
 Giphys are not stored.







File storage

Where are files stored?

1:N Chats

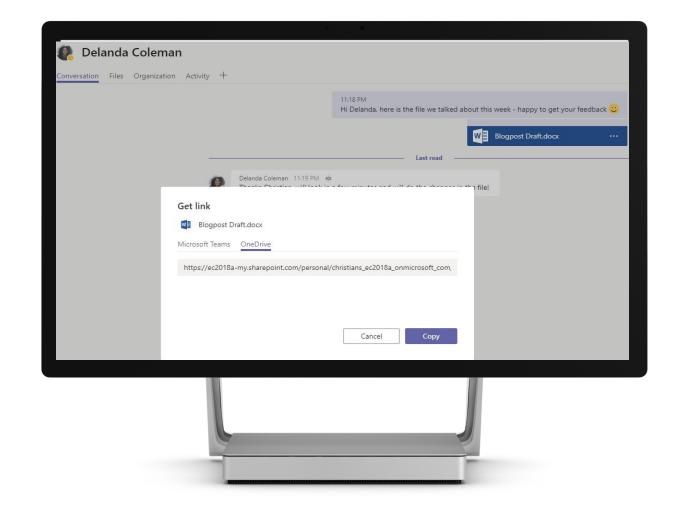
 Files are uploaded to OneDrive for Business and permissions are set for the members of the chat

Team Conversations

 Files are uploaded to SharePoint. A folder is associated with each channel in the team

Cloud Storage

Dropbox, Box, Citrix ShareFile, Google Drive







What, Where and How Teams is Administered





Teams Admin Center

- Teams Messaging, Meetings, and Live Events Policies
- Teams Upgrade policy
- Guest Settings for Messaging, Meetings, and Voice Teams Lifecycle Management
- Teams Settings
- External Access Settings Automated Attendants Call Queues
- Device Management

Skype for Business Admin Center (legacy)

- Audio conferencing Calling plans Phone System
- Phone number management Licensing for Cloud voice features
- Audio conferencing Calling plans Phone System
- Phone number management Licensing for Cloud voice features





Teams Roles and Capabilities

Role	Can do these tasks
Teams Service Administrator	Manage the Microsoft Teams service, and manage and create Office 365 Groups
Teams Communications Administrator	Manage calling and meetings features within the Teams service
Teams Communications Support Engineer	Troubleshoot communications issues within Teams by using advanced tools.
Teams Communications Support Specialist	Troubleshoot communications issues within Teams by using basic tools.













OneDrive for Business

Tool

- Individual cloud-based file storage.
- Users can access their OneDrive folders from many locations, including Microsoft Teams.

Great for...

- Project-oriented teams to have a conversation, work together in files, call, and meet right where the work is happening.
- Teams can be public (open to anyone in your organization) or private (managed membership).
- Use the rich security and compliance capabilities in Microsoft 365 to govern content created through Microsoft Teams.







SharePoint Online





Communication Sites

Team Sites

Tool

- Create attractive, feature-rich site pages directly in SharePoint Online for teams and communication.
- Use the same set of security and compliance capabilities across files, whether created through Microsoft Teams or directly in SharePoint sites.

Great for...

- Broad communication using Communication sites and SharePoint News.
- Storing files in the cloud, making them accessible to a broad audience.
- Storing sensitive or highly classified files and applying robust permission management, secure access, and compliance capabilities.





How Teams uses SharePoint Online and OneDrive for Business



SharePoint Online and OneDrive for Business are used to store files that users share in Teams



Every Team gets a modern SharePoint Team site as part of its O365 group

If team with same name already exists, the SharePoint URL will include a GUID



Team OneNote is stored in SharePoint Online



Add tabs for any: SharePoint page, list, news, single document



News connector posts news articles within Teams channels





Advantages of Storing Files in SharePoint Online and OneDrive for Business



Use co-authoring and online versions of Office applications



Available data governance and compliance features



OneDrive sync client for Windows or Mac; easily sync all the files for a team



Best in class mobile experiences with Microsoft Teams, SharePoint & Office apps for iOS & Android



Previews for 270+ file types



Files are discoverable in Delve and SharePoint search - respecting file permissions



Will respect tenant SharePoint and OneDrive for Business settings and locations

- Automatic classification, labelling Data loss prevention
- Document retention policies, disposition review, events-based retention
- eDiscovery, legal holds
- Encryption, customer lockbox, Azure
- Information Protection





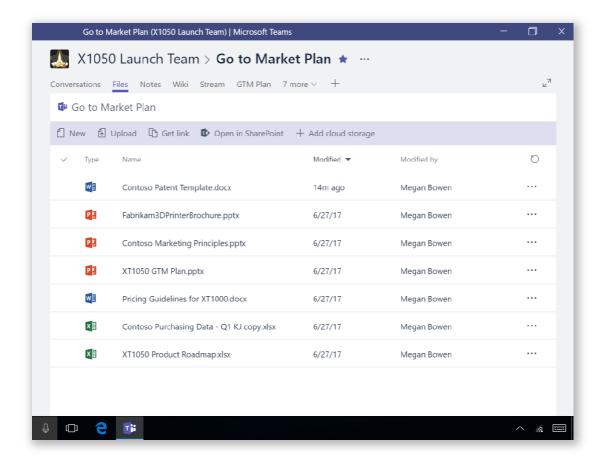
Files in Teams

Purpose

- Files tab displayed in every channel
- Files in channels are stored in the SharePoint Online site associated with the team's O365 Group
- Files shared in chat are in the sender's OneDrive for Business

End user does not need to see or know about SharePoint Online or OneDrive for Business

Click "View in SharePoint" to open the SharePoint site







Additional Cloud Storage Providers

Additional cloud storage providers can be added in channels

- Dropbox
- Box ShareFile Google Drive
- Additional SharePoint Online Library

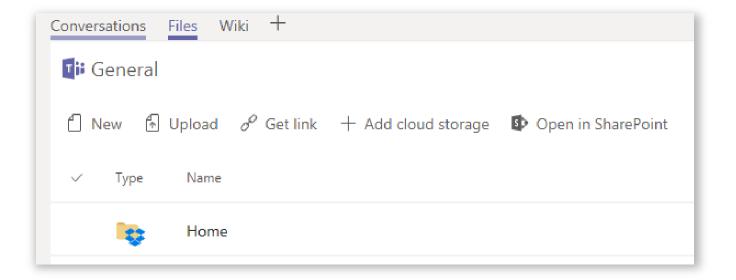
Process

Sign-in to cloud provider and select folder to share

Will be displayed as Folders in file view

Icon will indicate where data stored

Cannot substitute SharePoint or OneDrive for Business





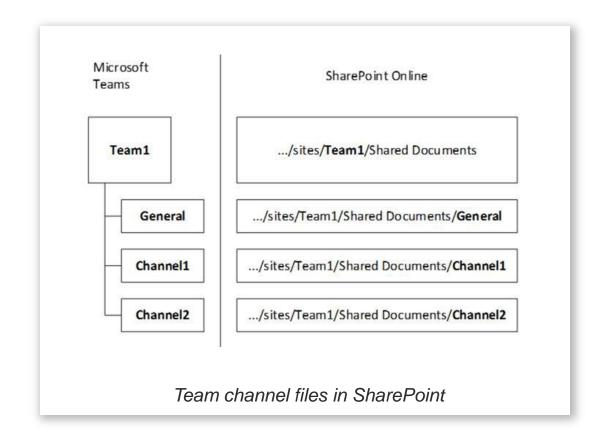
File Structure

SharePoint

- Modern Team site is created as part of creating Office 365 group
- Document library has a folder for each channel
- By default, all channels/folders inherit the permissions of the underlying O365 Group
- You can change them in SharePoint and Teams will respect them

OneDrive for Business

- Files are in a folder called "Microsoft Teams Chat Files"
- Uploaded to the OneDrive of the person sharing a file
- Each file has unique permissions granted based on the person or people in the chat



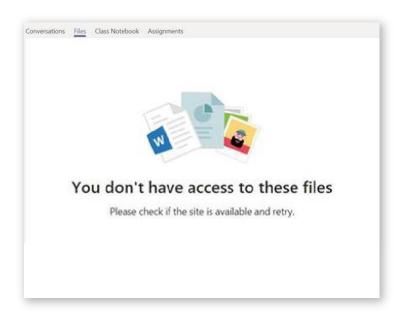


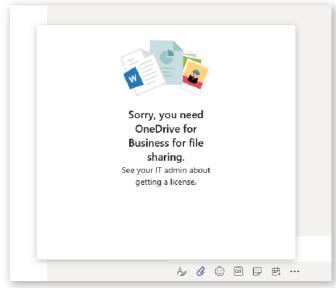
Experience without SharePoint Online or OneDrive for Business

SharePoint Online prerequisite for OneDrive for Business

Without SharePoint Online and/or OneDrive for Business you cannot:

- Store and share files in channels
- Perform private file sharing
- Access the team SharePoint site





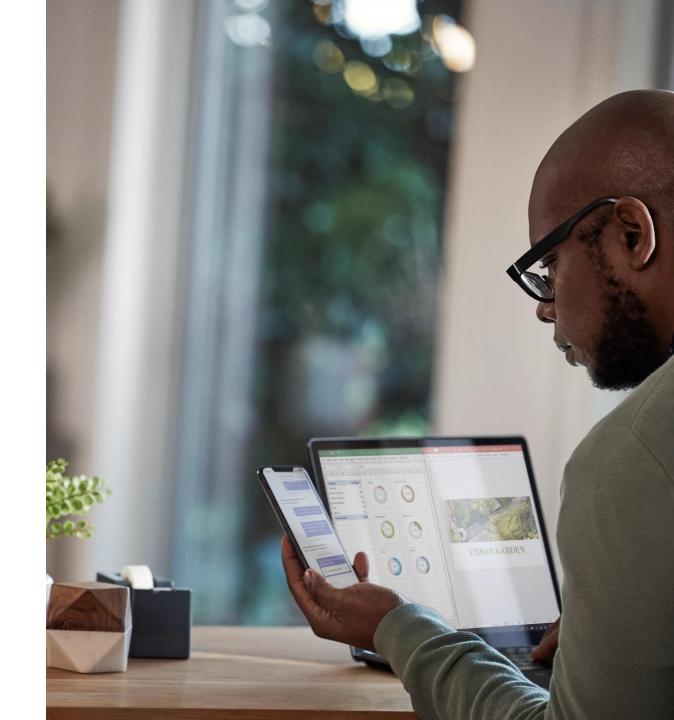
That didn't wo	rk
We couldn't find a valid S	harePoint Online license for
Not what you expected? Contact	your support team and include these technical details:
Correlation ID:	O1c
Date and Time: 1/15/2019 12:28:49 F	PM M
T UPS	/Shared Documents/General
URL:	
User: Issue Type: Unlicensed user.	

Customer Without SharePoint Online

A Teams implementation respects your investment in SharePoint Online.

Some considerations are:

- Should content be migrated from SharePoint onpremises? How will sites and documents be classified and secured?
- How will we govern compliance, and configure the Security and Compliance center?
- How will external access be managed?
- Who can create SharePoint sites, and what kinds? Will you have custom site designs?







What to Configure and Where

	In Teams	In Group/SharePoint
Adding members	Will take effect in Group and Teams	Will take effect in Group and Teams
Promoting members to owners	Will take effect in Group and Teams	Will take effect in Group and Teams
Changing channel/folder name	Will change channel name but keep folder name	Will change folder name but will break Teams integration
Change file permissions for members	You can't configure file permissions in Teams, but Teams will respect permissions set in SharePoint	Will take effect in Group and Teams





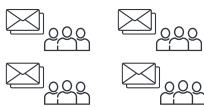








Exchange Online & Outlook





Group Mailboxes

User Mailboxes

Tool

- Email and calendar. Configure security and compliance for email in transit, including data loss prevention policies and classification.
- Adjust threat protection for spam, malware, phishing, and spoofing.
- Configure Advanced Threat Protection and threat intelligence capabilities.

Great for...

- Managing time and targeted communications.
- Schedule and attend meetings either through Outlook or Microsoft Teams.
- Send protected mail.
- Take advantage of the most advanced and comprehensive set of protection and compliance capabilities for mail and attachments.





How Teams Uses Exchange



Compliance Features

Chat stored in Exchange Online mailbox



Meeting Information



Changing User Profile Picture



Call History and Voicemail



Connector Configuration



Fully supported with Exchange Online

Limitations with Exchange Server or Exchange Online Dedicated – Legacy



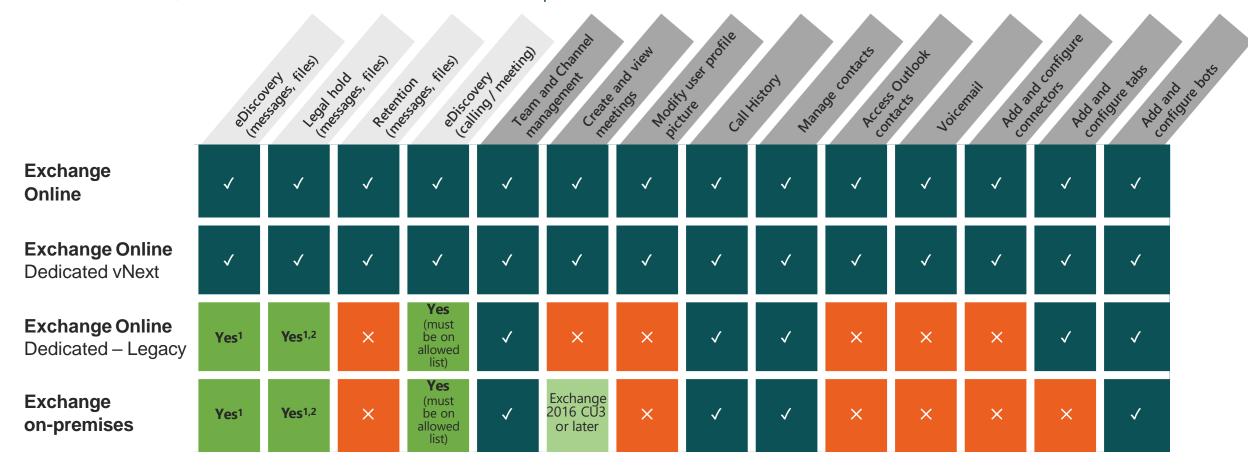
Exchange On-premises Homed Users

- Limited features supported with Exchange Hybrid for on-premises homed users
- Exchange on-premises without hybrid not supported



Microsoft Teams and Exchange

For the full Microsoft Teams experience, every user should be enabled for Exchange Online, SharePoint Online, OneDrive for Business and Office 365 Group creation



¹ eDiscovery and Legal Hold for compliance on channel messages is supported for all hosting options.

² Teams private chat messages are not yet supported for Legal Hold for this hosting option.





Exchange Hybrid Requirements





AAD Connect with Writeback is Required

In order to make Groups available for onpremises users

Prerequisites

- AAD premium license required for writeback
 Exchange hybrid configured
- One of the minimum version of
 - Exchange 2013 with CU11
 - Exchange 2016 with CU1
 - Exchange Hybrid requires the latest or prior to latest CU















Videos

Channels

Tool

• The intelligent video service in Office 365.

Great for...

- Create, securely share, and interact with video, whether in a team or across your organization.
- Host live events.





Setup Microsoft Teams Recording in Teams

- **Step 1** Enable Microsoft Stream for users in the organization
- **Step 2** Ensure that users have upload video permissions in Microsoft Teams
- Step 3 Notify employees to consent to company guidelines in Teams
- Step 4 Turn on or turn off call recording
- **Step 5** Turn on or turn off recording transcription
- **Step 6** Planning for storage









What is Office 365 Groups?

Single Identity for Teamwork and Beyond





Identity-based Security Perimeter

Identity and access managed and secured centrally for all users in the environment



Membership Service for M365 Teamwork Apps

Teams, Outlook, Yammer, SharePoint, Planner, Stream, Forms, StaffHub, Dynamics CRM, Power Bl



Centrally Managed and Governed

Information protection, governance, and compliance



Extensible

Microsoft Graph, connectors, 3rd party app development



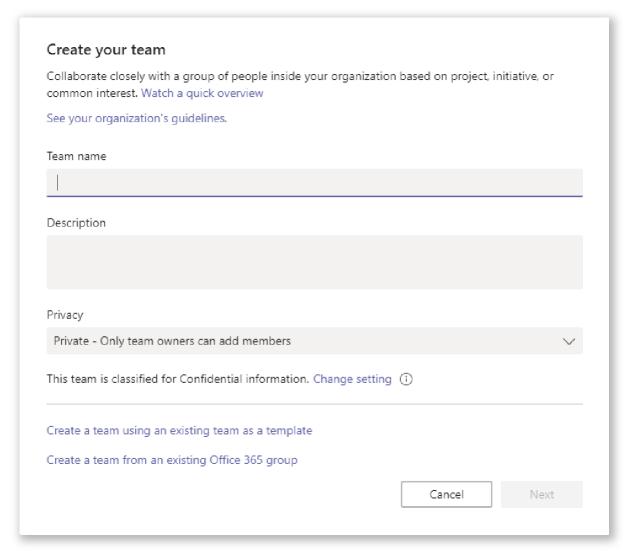
What About Teams?

Creating a new Team creates a new Group with:

- (Hidden) Shared Inbox
- (Hidden) Shared Calendar
- SharePoint Document
- Library Shared OneNote
- Notebook SharePoint Team Site
- Persistent chat-based workspace

Membership is sync'd between the underlying Group and Teams

- Adding a member to the underlying group replicates to Teams
- Adding a Distribution List to the team performs a one-time expansion, and invites individual members
- Dynamic membership is also supported: https://aka.ms/TeamsDM





How Does Teams Leverage Groups?

- Microsoft Teams uses group membership as the access control list to Files and Notes tabs
- Owners of existing Groups can move them over to Microsoft Teams
- Team creation settings are controlled through the admin portal where you control group creation settings.

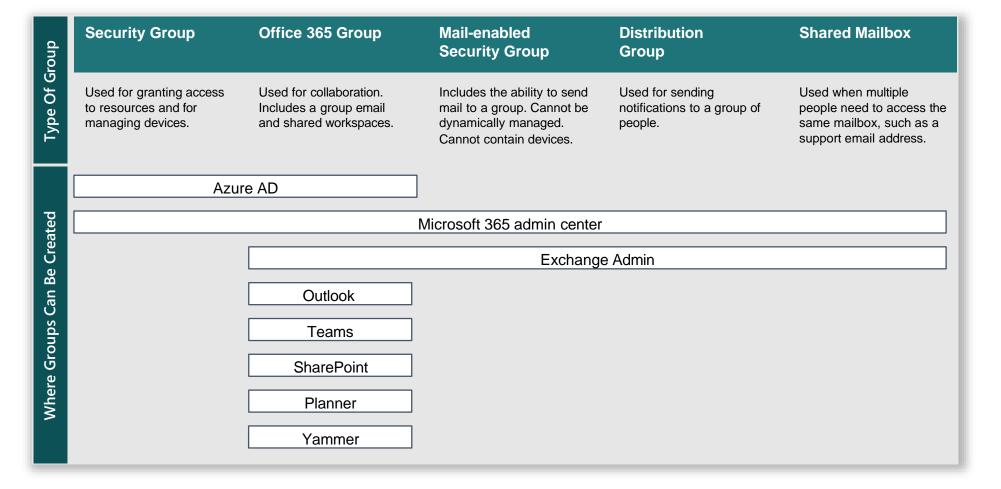






Types of Groups and Where They are Created

Groups can be created in several of the admin centers and by users from within apps

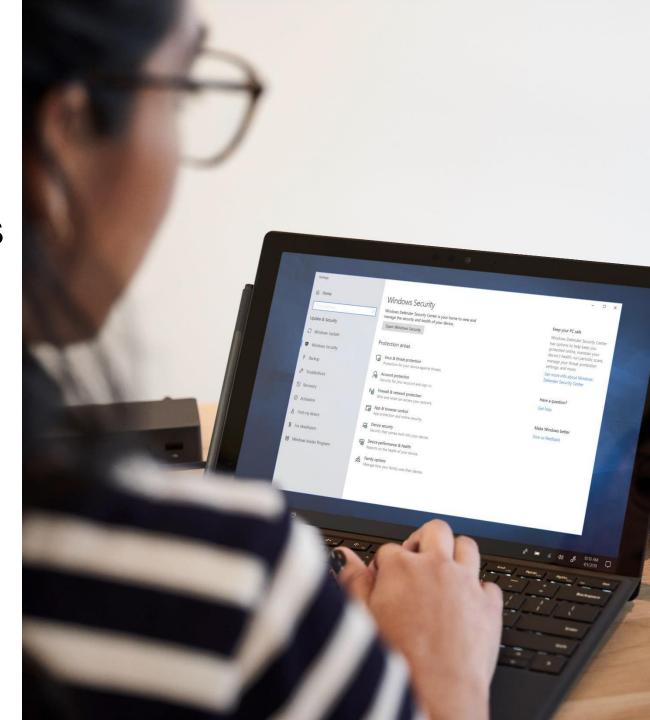




Provisioning Office 365 Groups

By default, anyone can create a new Office 365 Group

- From Outlook 2016, OWA, or the Outlook Groups app
- From PowerShell (New-UnifiedGroup)
- From SharePoint Online when you create a new team site
- From Microsoft Teams when you create a new team this is the recommended approach for customers new to Office 365 Groups
- From Planner, Power BI, StaffHub and Stream integrations

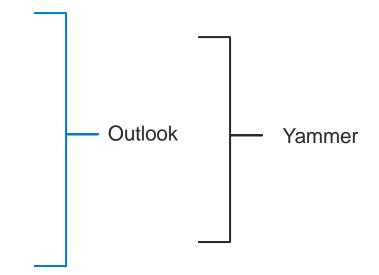




Resources in Office 365 Groups

Resources available when the Group is created

- Shared Inbox
- Shared Calendar
- SharePoint Document Library
- Shared OneNote
- Notebook SharePoint
- Team Site Yammer Group



Adding members to the group *automatically gives them the permissions* they need to the resources your group provides





Office 365 Groups: Roles







Owners: act as moderators

- Add/Remove Members from the Group
- Ability to delete conversations from the shared inbox, change group settings, rename the group, etc.

Members: regular users in the organization that use the group to collaborate

- Can access everything in the group, but cannot change group settings
- Are site members for the corresponding SharePoint site

Guests: similar to Members, but outside your organization

 Admins can control if Guests are permitted in Groups





Office 365 Groups: Privacy levels





Public:

 Group can be seen by anybody in your organization, and anybody in your organization is able to join the group

Private:

- Group content can only be seen by the members of the group; people who want to join a private group have to be approved by a group owner
- Neither Public nor Private groups can be accessed by people outside of the organization, unless specifically invited as Guests.

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Summary

- Teams builds on Office 365
- For optimal user experience AAD sync, SharePoint Online, OneDrive for Business and Exchange Online required
- Limited functionality still available for other environments







Teams Services Dependencies



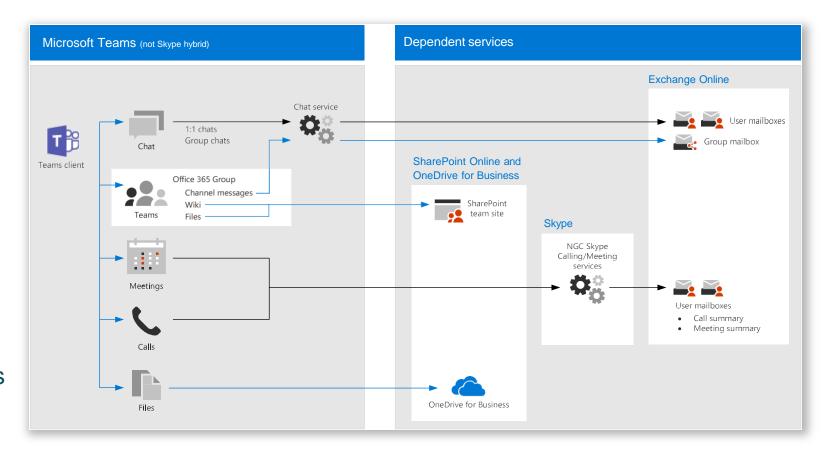


What Architects Need to Know About Teams Dependencies

This is for use case scenarios where Teams is the first workload to be deployed with a customer. Out of the box Teams will "just work".

Be aware of the following dependent services that will require management:

- Office 365 groups
- SharePoint team sites
- OneDrive for Business
- Mailboxes
- Stream videos and Planner plans (if these services are enabled)



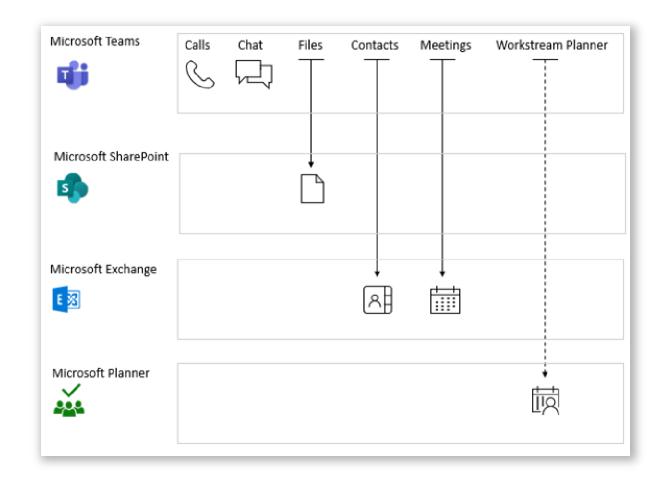




Microsoft Teams and Conditional Access Rules

Be sure to include dependent services in the scope of conditional access rules:

- Microsoft Teams
- SharePoint Online and OneDrive for Business Exchange Online
- Skype for Business Online
- Microsoft Stream (meeting recordings)
- Microsoft Planner
- (Planner tasks and plan data)







Microsoft Teams Solutions





"We need to go faster"

IT application development is gravitating towards low-code and high-productivity application platforms to minimize cost and support rapidly changing business needs.

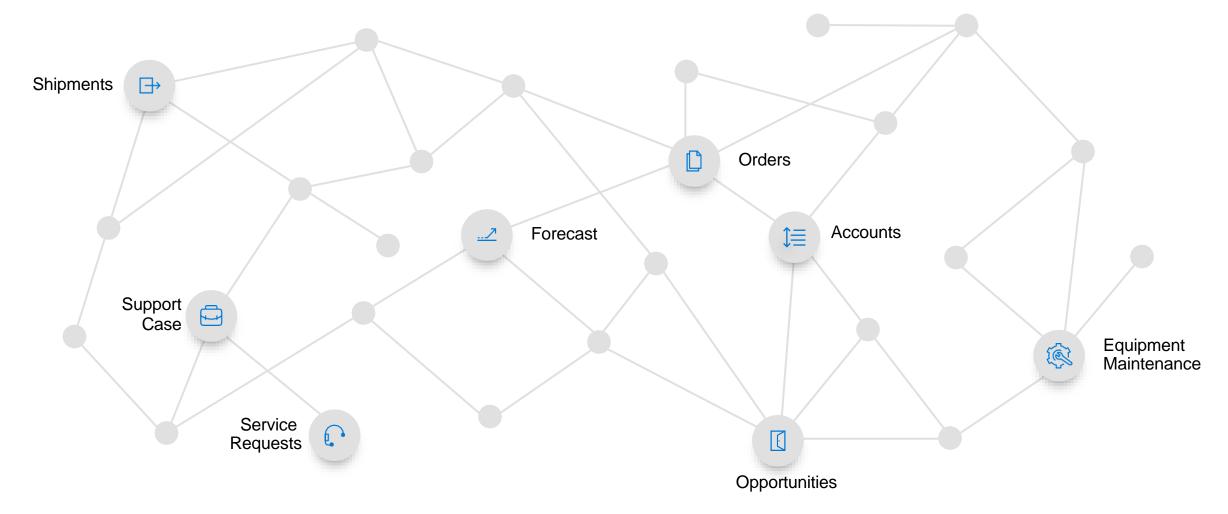
"We already have the data"

Essential part of these high-productivity application platforms is that they **natively integrate with existing business data** – e.g., CRM or ERP systems and existing business process applications.





Today, Most App Platforms Only See Some Business Data







...but Most Processes are Far More Connected

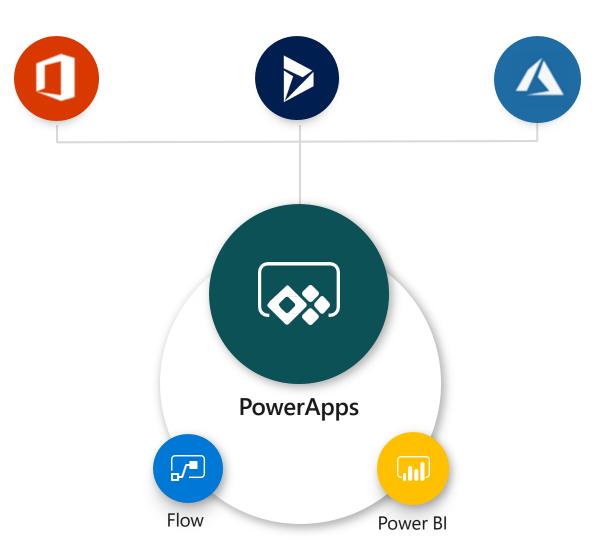






The Microsoft Power Platform

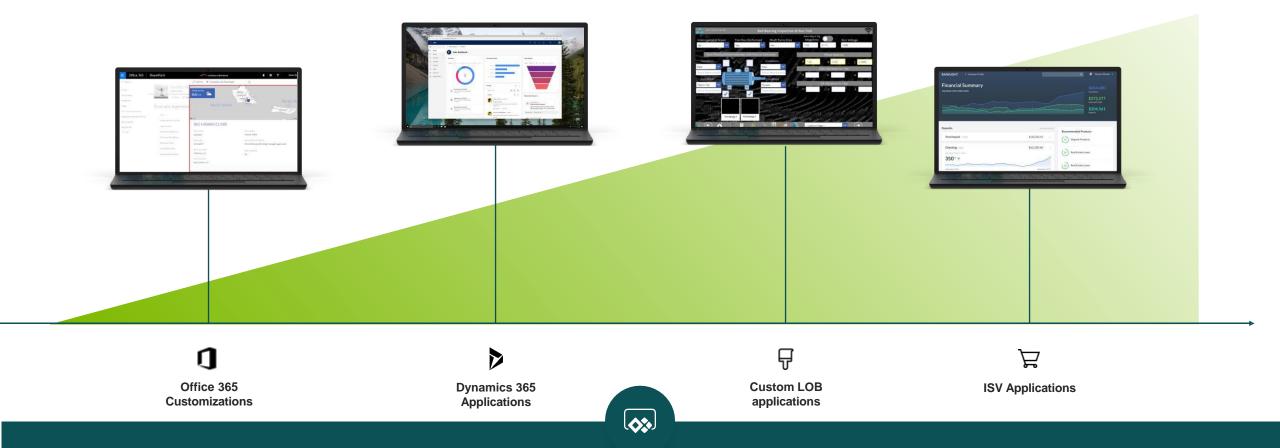
One high productivity platform that spans Office 365, Dynamics 365, and standalone applications







High Productivity App Development Without Cliffs



PowerApps





Microsoft PowerApps Key Features

IN RAME CLOUD



Microsoft Flow

Robotic Process Automation (RPA)

is garnering a lot of interest and attention in the market – by automating simple tasks, RPA solutions promise to lower costs while reducing errors.

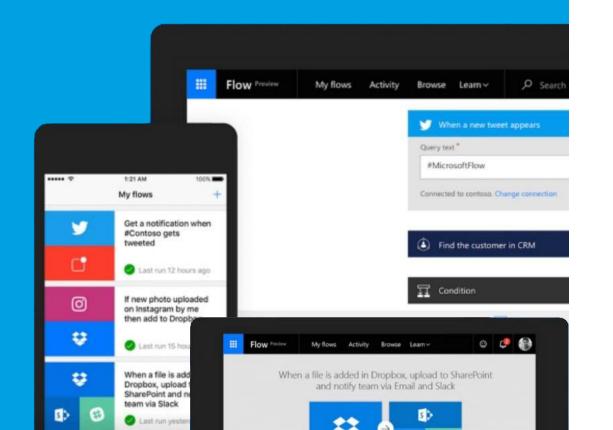
Beyond Task Automation

Microsoft Flow is an intelligent process automation service that goes beyond simple task automation, allowing non technical users to automate complex business processes and workflows without a complex IT deployment.

IN RAME CLOUD



Microsoft Flow



Work Less, Do More

Effortless Connectivity

with an intuitive, no code, drag and drop interface

Be More Productive

with automated workflows, process modeling, and deep Office 365 integration

Build with Confidence

with enterprise level security, compliance, and manageability

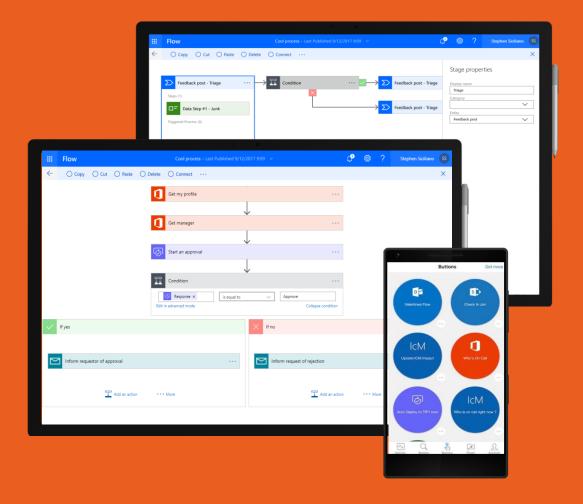
Customize and Extend

with rich platform services powered by Azure

IN RAME CLOUD



Microsoft Flow



Automate and Integrate

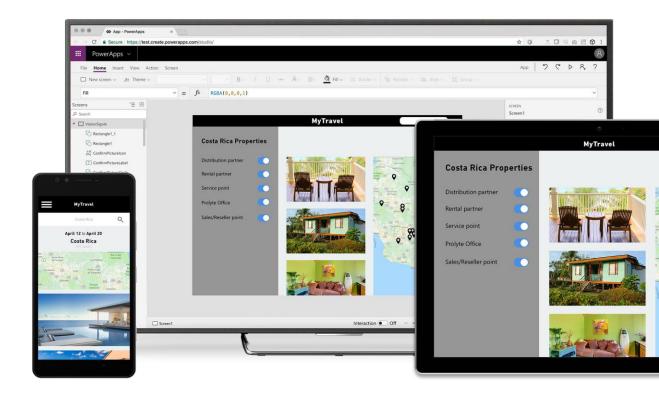
- Processes events from 400+ triggers out-of-box to start flows – plus custom events in external systems through custom connectors
- After the trigger, actions can read and write data in any of the 220+ connectors in integration workflows
- Quick modelling of business processes that span across apps and services
- Integrates with modern approvals that can be handled from inside email client or mobile device
- Everything from simple if-this-then-that processes to detailed conditional branching that leverages the Microsoft Cognitive Services for Al-powered decision making
- Included with all PowerApps licenses and fully integrated at PowerApps.com

IN TRAME CLOUD

Microsoft

Apps for Web and Mobile

- Build standalone web and mobile apps, or customize existing apps in Office 365 and Dynamics 365 to deliver a seamless experience across channels
- Craft pixel-perfect experiences from a blank canvas for highly customized, task and role based apps
- Generate immersive, declarative, responsive apps from a rich data model and workflow engine
- Connect to 220+ data sources for events and actions, from Microsoft and other vendors
- Leverage native mobile capabilities like camera, GPS, push notifications, add custom controls and more to build consumer grade applications
- Build with intelligence including Natural Language Processing, image detection, and other built-in cognitive services powered by Azure

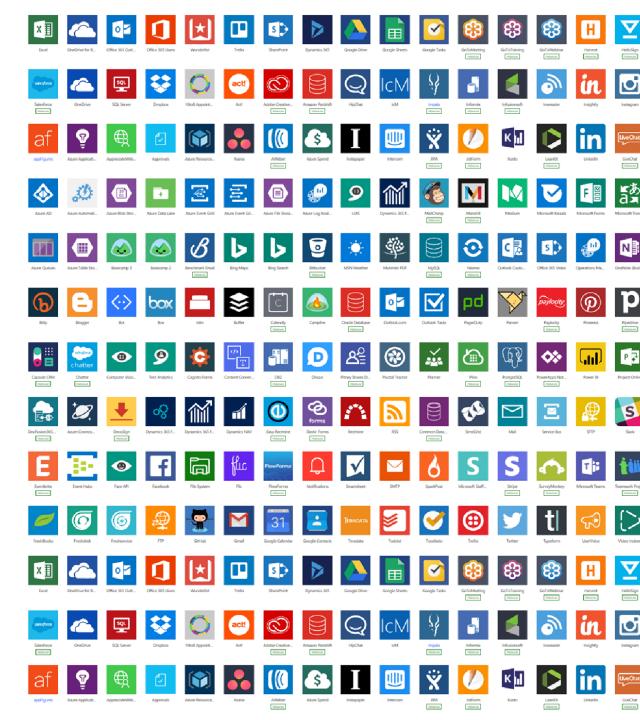






Built-in Connectors + Custom Connectors

- Built-in connectivity to 220+ cloud services, content services, databases, APIs, etc.
- Seamless hybrid connectivity to on-premises systems via the On-Premises Data Gateway
- Custom Connector support allows developer / IT systems to register as a building block for citizen developers
- Multiple data sources in a single application for processes that span systems
- Included with PowerApps licenses

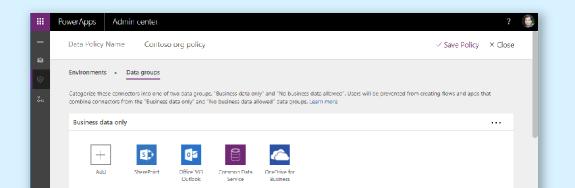






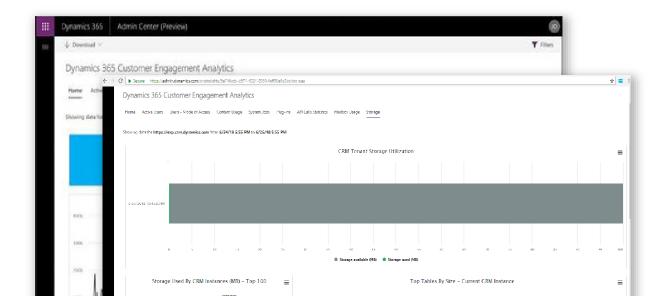
Enterprise-grade Governance

- Unified admin center provides comprehensive management across 1st party, 3rd party and custom apps in an AAD tenant or environment enabling rich policies and multi factor authentication
- Includes identity management, full audit logs, usage analytics and data loss prevention
- Compliance with 13+ standards including FedRAMP high, HIPPA, EU Model Clauses, SOC and GDPR
- Mobile Application Management / Model Device Management via Intune



Admin Reporting and Analytics

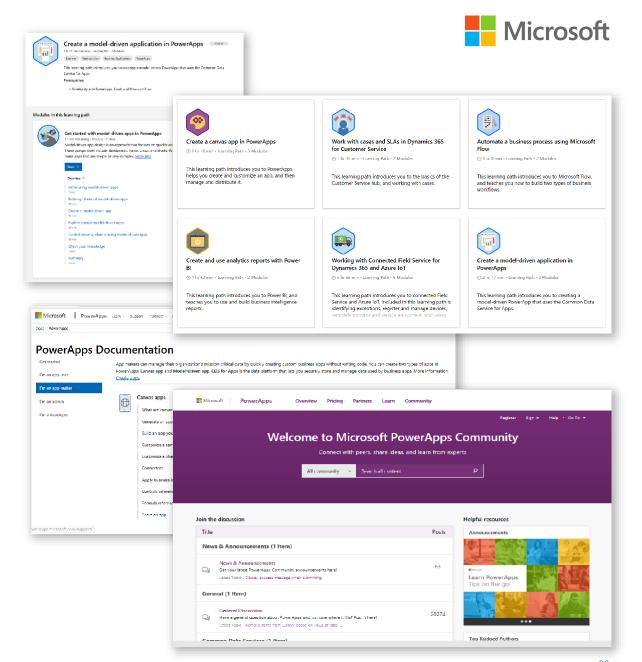
- Org and admin insights provide deep visibility into usage and performance of applications
- Improves quality by helping to detect all issues early and respond proactively to keep users on track
- Tracks health and implementation issues across all apps on the platform





Learning – Together All The Way

- Step-by-step guidance and extensive documentation from high level concepts to advanced topics covering the full extensibility model for developers.
- Microsoft Learning Paths provide structured learning journeys that guide developers through E2E scenarios in a modular format, with a gamified badging system that helps distinguish achievements.
- https://docs.microsoft.com/en-us/powerapps/ for resources by customer persona



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Key Places to Find Content

All content that is linked through out this document can be found at these sites.

- Microsoft Teams Toolkit: A single resource for everything related to Microsoft Teams to get you started, including product pitch material, licensing and deployment kits
- Microsoft Teams IT Architecture & Telephony Solutions
 Posters: This series of illustrations provides a view into the logical architecture of productivity services for enterprise architects, leading with Teams.
- Microsoft Microsoft 365 Enterprise Licensing Illustration:
 This GitHub reference illustration provides an all in one view of the licensing within Microsoft 365 Enterprise.
- Microsoft Teams Practical Guidance for Cloud Voice
 <u>Deployments:</u> This GitBug reference illustration provides an all in one view of the licensing within Microsoft 365
 Enterprise.



